

## ADOPT Program

Rand Simulation's ADOPT Program (Ansys Development & Ongoing Proficiency Training) provides ongoing learning to strengthen user proficiency and overall Ansys ROI through direct collaboration and mentorship from Rand SIM's team of fluids, structures and electronics experts on an annual basis.

### Make the Most of your Ansys Software Investment with the ADOPT Program

Rand SIM is committed to strengthening our partnerships with customers by delivering strategic business value that goes beyond basic technical support provided by a reseller. Initial training shortens the learning curve and establishes a foundation of knowledge; but proficiency, the key ingredient to driving technology adoption, is the result of ongoing education and development through interaction with subject matter experts. This is why Rand SIM created the ADOPT Program.

Ansys is known for its development of extremely capable and versatile simulation solutions to support product development. However, with the diversity in user profiles, breadth of simulation use cases, and continual development of new functionality, a little focused guidance from the experts goes a long way to streamlining not only user proficiency but also product development and productivity.

### Benefits

- ▶ Focused and uninterrupted guidance from a dedicated Rand SIM expert
- ▶ Unlimited annual access to all content within the Ansys Learning Hub (ALH)
- ▶ Customized ALH learning path with live reinforcement from your Rand SIM expert
- ▶ Project-based mentoring for more design exploration, innovation and confidence
- ▶ Tighter interaction and knowledge sharing between your account and Rand SIM



### Program Overview

#### Ansys Learning Hub (ALH) – 12 Month Subscription

- ▶ 150+ training topics with certificates upon completion
- ▶ 700+ self paced workshops and hands on practice
- ▶ 300+ hours of pre-recorded lecture videos
- ▶ 400+ live training events annually led by Ansys experts
- ▶ Subject learning rooms for online interaction & discussion



#### Ansys Foundations Development

- ▶ Executed over first 90 days
- ▶ Discovery call to assess simulation applications
- ▶ Custom ALH learning plan outline
- ▶ (2) 1 ½ hour reinforcement sessions (recorded)

#### Ongoing Proficiency Enhancements

- ▶ (1) 2 hour engineering session each quarter (recorded)
- ▶ Current or upcoming project guidance
- ▶ Training around common tech support issues
- ▶ Latest release feature overview & training